

MotorTransport

TM Logistics wins £1M Isover Contract

Worcester based firm TM Logistics has won a contract worth £1M from Saint-Gobain Isover UK, a world leading acoustic and thermal insulation company.

The contract is for the next five years and will see TM delivering up to 24 loads of insulation rolls and batts a day, from Notts to the South and East Anglia. In addition it will be providing warehouse support to the Gotham site.

Graham Taylor, TM Logistics MD says: "Our relationship (with Isover) has gone from strength to strength and we've become an integral part of their team".

Supply-Chain Manager for Isover, Dave Lydon, says: "The operation of a third-party warehouse is a new step for Isover in the UK and we are extremely confident that TM Logistics will meet our expectations".

The competition was fierce, but since 2006 TM has supplied Isover's Runcorn site on a contract worth £2.5M per year. TM says that the trust developed since 2006 and the potential for synergies to exist between Runcorn and Gotham is what tipped the scales in its favour.

To support the contract, TM has acquired four demountable trailers from the Cheshire based Cartwright Group.

November 2009